

# COACHWORKS

## CHARTER TRIP MANAGEMENT

CoachWorks, Enghouse's integrated charter management solution, encompasses tools from all aspects of the charter industry, including sales, dispatch, and accounts receivable. By combining multiple functions into one universal program, CoachWorks increases productivity and streamlines the input and maintenance of estimates, trip orders and financial records.

### **BENEFITS**

#### **Increased Efficiency and Organization**

CoachWorks improves the efficiency of your operations by streamlining and combining multiple manual processes into one program. It minimizes the need to train or allocate additional resources to other operations and allows you to focus your time on other business functions.

#### **User-Friendly Functionality**

The easy-to-use functionality reduces the time spent training staff, thus resulting in a qualified, independent workforce.

#### **Enhanced Profitability**

CoachWorks' multi-operational capacity helps reduce labor costs and allows users to produce more efficient and accurate scheduling. The reduction in costs and improvement in resource utilization enable businesses to generate higher margin from individual trips.

#### **Leading Technology**

CoachWorks is powered by the latest Microsoft development platforms, which provide a high-end user interface for increased functionality. CoachWorks executes a vast amount of tasks, and facilitates their use with graphical displays, calculations and a series of financial, sales and operational reports.

#### **Ongoing Scalability**

CoachWorks' range and functionality can be scaled to fit your operational needs, thus enabling users to concentrate on aspects that are most relevant and necessary to the operation at hand.

#### **Flexible Architecture**

CoachWorks' flexible architecture provides room for growth and customizations based on your specific business needs.



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### STANDARD FEATURES

#### Fast Entry for Single or Multiple Trips

CoachWorks provides quick entry of trips and accommodates single and multiple trip schedules in one trip record. Both simple and complex trip movements can be accomplished simultaneously.

#### Adaptable Trip Pricing

Access pricing calculations for multiple vehicles and rates per trip.

#### Customizable Quote and Contract Forms

Quotes and contracts can be customized in CoachWorks to fit the rules and processes specific to your business.

#### Powerful Scheduling & Dispatching

CoachWorks' powerful dispatch console utilizes state of the art software tools and graphical views for efficient work and resource distribution.

#### Revenue Yield Management

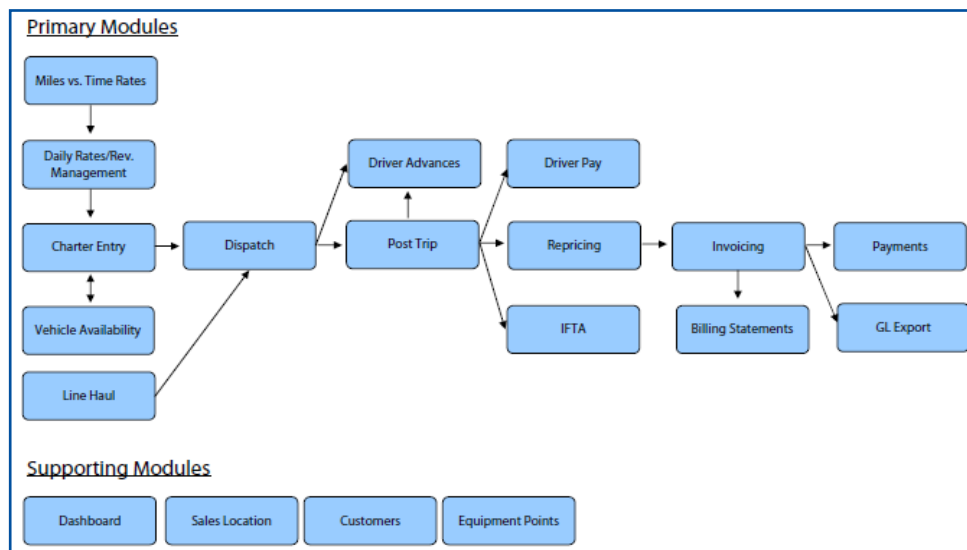
CoachWorks gives you the ability to set up a pricing schedule for revenue (yield) management initiatives.

#### Customer Communications

Estimates, contracts, cancellations, notices, and more can be e-mailed directly from the trip order screen to your customers.

#### Post-Trip Analysis & Integration

Post-trip clerical labor can be dramatically reduced with CoachWorks' key management reports and simple alternatives for payroll submissions.



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